



Habitat for Humanity Waterloo Region is dedicated to providing affordable homeownership opportunities otherwise unavailable to the low-income working poor of our community. Habitat is seeking a dynamic Director of Development who is passionate about helping us realize our ambitions through expanding our fund development programme's reach and scope.

The Director of Development will be responsible for the fund development programs, including creating and executing the fundraising efforts. The Director will develop and nurture corporate, community and individual partners for donations and sponsorship opportunities, as well as to further increase the profile of the organization. As a member of the management team reporting to the Executive Director, the Director of Development will contribute to the development and achievement of the overall organizational strategy. This would include participation in strategy planning, submittal of annual budget projections and all supporting implementation plans.

As the ideal candidate, you are a strategic thinker and have demonstrated success in designing, implementing, and managing fund development programs. Your outstanding communication and interpersonal skills, allow you to identify, initiate, and foster strong community and corporate relationships, continuously enhancing Habitat's profile and increasing our fundraising results. You will motivate and lead any fund development activities undertaken by the Board of Directors.

Enthusiastic and energetic, you are action-oriented and results driven, with a minimum of seven years experience in a not-for-profit fundraising environment. CFRE designation and familiarity with the philanthropic community in Waterloo Region is an asset. Equivalent sales experience with a high value product or service will also be considered.

We offer salary and benefits commensurate with the experience that will be provided by the expert candidate we seek. Should you so choose, we welcome knowing your salary expectation and availability.

Should this exceptional opportunity be of interest to you, please apply in confidence by November 23rd to fdm@hfhwr.ca (we accept only electronic submissions), requesting a "Read Receipt" to ensure delivery. No phone calls please. We will contact only those candidates selected for an interview.